

# e-COMMERCE AND THE NEW ECONOMY



As part of the Digital Business & Technology certificate course series, this course investigate business strategies to optimize e-commerce opportunities.

## E-COMMERCE AND THE NEW ECONOMY

In today's digital age, you can lead companies forward by integrating information systems with business processes, operations and management.

- Eight (8) hours to complete the course certificate
- Forty (40) hours to complete the five (5) course series certificate
- Self-paced online learning
- Scenarios and cases, videos, activities, questions, feedback, reflections
- Resources, glossary, business statistics, visual maps

## INVESTIGATE BUSINESS STRATEGIES TO OPTIMIZE E-COMMERCE OPPORTUNITIES

The e-Commerce and the New Economy course investigates business strategies to optimize e-commerce opportunities. The technology foundations for establishing an e-commerce presence are explored. Technology strategies, platforms, and tactics enable the online shopping experience and empower the business and the consumer to achieve their individual goals in a collaborative environment. Learners also review the impact that online marketing and web site usability have on consumers embracing a company's e-commerce solution.

## E-COMMERCE AND THE NEW ECONOMY LEARNING OBJECTIVES

- Investigate e-commerce opportunities and business strategies.
- Explore the structure and costs for establishing an e-commerce operation.
- Examine e-commerce platforms and transaction processing systems.
- Dissect the elements of online marketing for e-commerce success.
- Assess the impact web site usability has on e-commerce success.

## WHO SHOULD TAKE THE COURSE?

**Undergraduate students** can benefit their current studies, future employability, and entrepreneurial thinking by learning about the e-commerce revolution and its role in defining today's economy.

**New employees** can quickly orient themselves to the components of an e-commerce initiative and how online transactions and relationships can drive business and advance the organization.

**Existing employees** can better align their activities with others, increase productivity, and identify new business opportunities with a comprehensive view of e-commerce.



## DIGITAL BUSINESS AND TECHNOLOGY CERTIFICATE SERIES

- Integrate emerging information technology knowledge with the business and management skills needed to move companies forward in the digital age
- Incorporate a global perspective for digital business
- Investigate key trends in information and emerging technologies
- Examine the legal and ethical considerations for digital business
- Apply knowledge to a diverse array of practical work in government, healthcare, retail, and other business settings



**The Digital Business and Technology Certificate series is designed in partnership with Harrisburg University of Science & Technology, by a team of subject matter experts with years of experience working on the cutting edge of business technology.**

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Information Systems' Impacts | e-Business and the Modern Enterprise | e-Commerce and the New Economy | Better Decision Making Using Business Intelligence | Project Success and Innovation

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### KEY INSTRUCTIONAL FEATURES

**Video insight from business leaders** – Get real-world perspectives from business leaders and prominent business educators that give a fresh perspective.

**Immersive learning activities** – Engage in interactive activities that require content exploration and cognitive engagement, resulting in a deeper level of immersion and comprehension.

**Business scenarios** – Explore concepts in a real-world context to increase application to the business environment.

**Scenario-based assessments** – Gauge your level of comprehension and review key concepts with scenario-based assessments that increase context and provide detailed feedback.

### KEY ADMINISTRATIVE FEATURES

**Easy to access and track** - Access online lessons and track activity through a personalized learning management system.

**Self-paced courses** – Learners take courses in multiple sessions, with the ability to pick up where they last exited through the built-in bookmarking feature.

**Leader's guides** – Faculty and facilitators can access pre-designed classroom activities to assist with using the online courses in a blended or flipped classroom.

### Contact Us

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